



Reed Training Center

BROKERS - PRINCIPLES AND PRACTICES

LIVE ON-LINE CLASSES via ZOOM

With Google Drive Recordings of Lectures and Diagnostic Exams

TIME: 9:00 a.m.

MEET: Monday, Wednesday, and Thursday

September 3, 2026 - October 29, 2026

<u>Monday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>SESSIONS</u>	<u>EXAMS/UNITS</u>		
		3-Sep	1, 2 & 3			
		10-Sep	4, 5 & 6			
14-Sep		Study for Mid-Term 1				
	16-Sep			Diagnostic 1-3 and MD Law		
		17-Sep	Office Work	Business Plan & Policy & Procedure Manual - Google Drive		
		17-Sep	Select a Project	That relates to how you would implement in your brokerage		
21-Sep			7, 8 & 9			
		24-Sep	10, 11 & 12			
28-Sep			13, 14, & 15			
		1-Oct	Work on Business Plan and P&P Manual			
5-Oct		Study for Mid-Term 2				
	7-Oct			Diagnostic 4-5 and MD Law		
		8-Oct	16, 17, & 18			
12-Oct			19, 20 & 21			
		15-Oct	22, 23 & 24			
19-Oct		Study for Mid-Term 3				
	21-Oct			Diagnostic 6-8 and MD Law		

		22-Oct	Study for Final Exams			
26-Oct			Review for Final Exams			
	28-Oct		Final Exams			
		29-Oct		Prepare for PSI EXAM		
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